

The Perfect Motorcycle

Questionnaire Used Motorcycle Source Preference

Interpretation of your answers to this questionnaire are in the book *The Perfect Motorcycle: How to Choose, Find and Buy the Perfect New or Used Bike* which is available at www.amazon.com and www.theperfectmotorcycle.com

Your answer to these questions will give you the context to determine where you should shop for a used motorcycle.

Answer each question by circling a number from one to five that best describes your current situation. These numbers correspond to a range of possibilities. The low- and high-end of the range are always described by numbers one and five. If you fall in the exact middle of the range, circle the middle number, three.

1) How soon do you want a motorcycle? 1 2 3 4 5

1. Anytime within the next 10 minutes is fine.
5. I'd like one in the next couple of years.

2) How soon do you need one? (most likely, this has a different answer than the previous question)

1 2 3 4 5

1. OK, maybe not 10 minutes, but this month for sure. I have a trip planned.
5. I don't really need one, I guess.

3) How much time and effort are you willing to put into finding a bike? 1 2 3 4 5

1. I'm stretched too thin the way it is. Would you hurry up, already?
5. I'm determined and I will do whatever it takes to get the right bike.

4) How important is it to you to be able to check out multiple bikes of the same model? 1 2 3 4 5

1. It's important. I want to make sure I'm getting the cream of the crop.
2. Hey, I can only ride one at a time anyway, so, one.

5) Do you like shopping for motorcycles?

1 2 3 4 5

1. I'd rather do anything else. I know what I want, and just want to get in and get out.
2. I love spending time shopping and looking. I do it naturally.

6) How mechanically savvy are you—no, really?
1 2 3 4 5

1. Not very. A phillips screwdriver is vodka, orange juice and milk of magnesia, right?
2. If a person made it, I can figure it out and fix it.

7) How averse to risk are you? 1 2 3 4 5

1. I have a ton riding this. I can't afford to screw it up.
5. If this deal goes south and I have to, I can afford to just walk away.